

#	Dimension	Bolt + Aeira	Glean	Hebbia	Harvey	MS Copilot
1	Deploys inside customer perimeter (on-prem · VPC · air-gap · sovereign cloud)†	✓	—	—	—	—
2	Data never reaches vendor servers†	✓	—	—	—	—
3	BYO LLM (any vendor, any model, on-prem option)	✓	—	—	—	—
4	Zero inference markup — customer pays LLM vendor directly	✓	—	—	—	—
5	Patent-pending 4-axis ACL (country · office · role-band · employment-type)	✓	—	—	—	—
6	Cryptographically-verifiable audit chain (standalone auditor binary)	✓	—	—	—	—
7	In-house source connectors	103	~100	~10	~5	MS-only
8	Total source coverage (incl. Airbyte bridge)	~450	~100	~10	~5	MS-only
9	Cross-source agentic actions via MCP	✓	🟡	—	—	🟡
10	Desktop-native superagent (Cmd-Space, voice, tray) · iOS / Android Q3 2026+	✓	—	—	—	—
11	Per-region key residency + sovereignty enforcement	✓	—	—	—	🟡
12	IdP coverage (Okta · Entra · OneLogin · Auth0 · Google · Zoho · generic OIDC/SAML)	✓	🟡	🟡	🟡	🟡
13	Web UX polish	🟡	✓	✓	✓	✓
14	Established brand + paying customer references at scale	🟡	✓	✓	✓	✓

✓ shipped 🟡 pilot deliverable / partial — not available

† Bolt **Absolute** & **Bundled** tiers (customer-hosted). **Bolt Complete** is Sparcle-managed hosting and operates as a contracted processor.

WHERE WE WIN

- Sovereignty.** Deploy in your DMZ, VPC, or air-gap. No competitor can match this.
- TCO.** Per-seat Bolt + flat Aeira tier; **zero inference markup** — customer pays the LLM vendor directly at wholesale.
- Auditability.** Your auditor verifies our logs without touching our infrastructure.

WHERE WE TIE

- Coverage.** 103 in-house + ~350 via Airbyte bridge.
- Agentic surface.** Cross-source action verbs via MCP.
- 4-axis ACL.** Patent-pending; nobody else indexes on these dimensions.

WHERE THEY WIN (TODAY)

- Web UX polish.** Glean is smoother in browser. We're 3-6 months behind.
- Brand recognition.** Glean / Hebbia / Harvey are known names.
- Customer references.** They have anchor logos; ours are pilot-stage.